



Product Guide.

TRANSACT

ENGAGE • CONVERT • TRANSACT

Product Guide Content.

Online & Showroom Deal Management	4
Multi-lender Capability	5
Online Orders	6
Digital Deal Builder	7
Part Exchange	8
Customer Self-Service	9
Customer Product Information	10
Consumer Hub	11

Innovative Deal Management

Reach your customers no matter where they are with our award-winning e-commerce ready deal management system that connects your online and showroom sales processes.

Turn leads into sales with our self-service customer experience empowering retailers to send personalised Digital Deals to every customer and allowing buyers to apply and buy online.



ENGAGE • CONVERT • TRANSACT

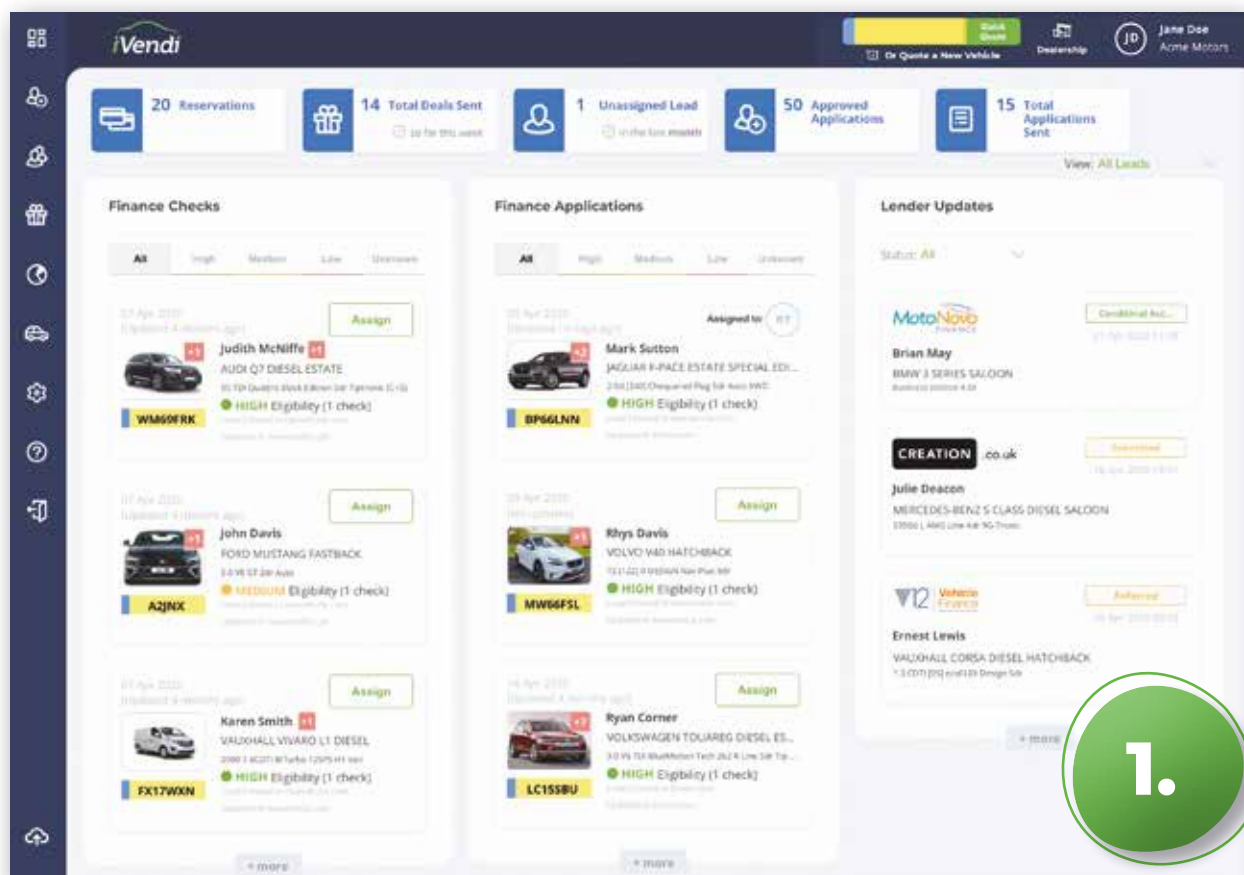
Designed to reflect how vehicle deals are built in the real world, the award-winning iVendi Transact empowers you to send a Digital Deal to every customer, without them needing to be in your showroom.

1. Online & Showroom Deal Management

Close deals wherever you or your customers are.

Connect your online and showroom sales processes with our integrated vehicle sales platform. iVendi Transact enables effective e-commerce and functions as a multi-lender finance point of sale system.

Consumers can start the vehicle buying journey online and retailers can structure the deal remotely, ultimately completing the transaction digitally or in the showroom, and providing a seamless experience throughout.



2. Multi-lender Capability

Spend less time rekeying rejected finance applications, saving you valuable time.

Cater to all consumer credit profiles and increase your approval rate by adding a diverse lender panel to the Dealer Dashboard. You can re-propose rejected applications to other lenders in your panel in just a few clicks.

Turn on auto-submission for even more operational efficiency. Online finance applications go straight to the lender for an automatic decision without the need for rekeying. You'll be notified at each step, maintaining control of the process at all times.

The screenshot displays the iVendi Dealer Dashboard interface. The left sidebar contains navigation links: Dashboard, Add Customer, View Customers, Digital Deals, Reporting, Stock, Settings, Help, Sign Out, and Platform Updates. The main content area shows the 'Send Deal' process for a Jaguar F-Pace. A green circle with the number '2.' highlights the 'Send Deal' step in the breadcrumb navigation. The 'Send Deal' section includes a vehicle image, a description, and a license plate. Below this, there are tabs for 'Select Vehicle', 'Pricing', 'Select Quotes', 'Select Customer', and 'Confirm and Send'. The 'Select Quotes' tab is active, showing a list of quotes from various lenders. The quotes are sorted by 'Interest Rate' and include details such as the lender, product, APR, total amount payable, agreement term, and regular monthly payment.

Lender	Product	APR	Total Amount Payable	Agreement Term	Regular Monthly Payment
MotoNexo Finance	MotoNexo - HE Car	10.9%	£23,196.44	36 Months	£616.54
Santander Consumer Finance	Santander Conditional Sale	14.9%	£24,367.60	36 Months	£649.10
MotoNexo Finance	MotoNexo - HE Car (Private)	3.9%	£21,204.44	37 Months	£551.29
Volkswagen Financial Services	Volkswagen Financial Services	13.1%	£23,840.92	36 Months	£634.47

3. Online Orders

Customers can easily build their own order direct from your website in minutes.

Online Orders can include part exchange value, payment options including finance or cash purchase, and additional products and services from warranties to accessories. Buyers can arrange home delivery or in-store collection of the vehicle and complete the purchase online.

Retailers can communicate with buyers, receive their credit application and part exchange information and access their order to adjust terms as needed.

The screenshots illustrate the AcmeMotors online order process:

- Step 1: Main Order Builder**
 - Vehicle: 2020 Land Rover Range Rover Sport
 - Price: £89,180.00
 - Payment options: Pay monthly (From £1,377 p/m) or Pay in full (£89,180.00)
 - Finance details: Your deposit £1,725, Agreement term 48 months, Annual mileage 12,000
 - Update Quotes button
 - Part exchange: 2016 Mercedes-Benz GLA-Class (2.5 GLA 250 AMG Line Premium) for £16,000
 - Subtotal: £84,180.00
- Step 2: Part Exchange Valuation**
 - Vehicle: 2016 Mercedes-Benz GLA-Class (2.5 GLA 250 AMG Line Premium)
 - Instant part exchange estimated valuation: £18,000.00
 - Vehicle condition: Good
 - Part exchange value: £16,000
 - Total deposit calculated: £15,000
- Step 3: Add-ons**
 - Would you like to include add-ons?
 - AcmeMotors Dealer Guarantee: £2,000.00
 - AcmeGuard Paint Protection: £325.00
 - AcmeGuard Paint Protection Premium: £500.00
 - Total value add-on products: £325.00

4. Digital Deal Builder

We have a variety of integrations with third party providers for even greater operational efficiency.

Send a personalised Digital Deal to every customer using the Digital Deal Builder.

You can propose a finance offer, attach additional products like service and protection plans and complete the transaction wherever you or your customers are.

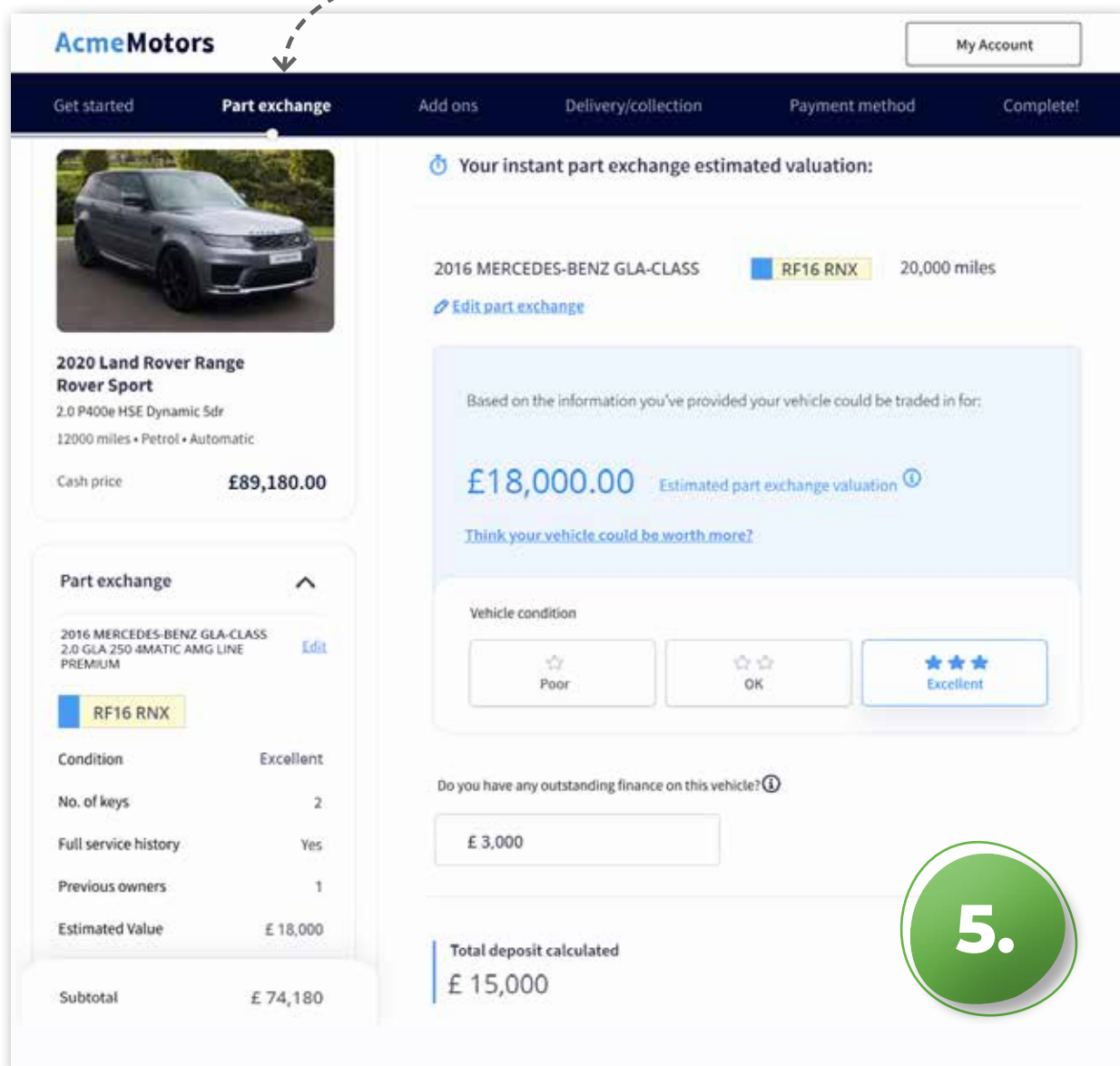
Digital Deals are a great way to progress finance leads that are generated by iVendi **CONVERT** through Finance Checks, Online Reservations and Finance Applications. The Digital Deal Builder isn't just for leads that come from iVendi. As long as you know the vehicle of interest and the customer's email address, you can send them a digital deal.

The screenshot shows the iVendi Digital Deal Builder interface. On the left is a dark sidebar with navigation links: Dashboard, Add Customer, View Customers, Digital Deals, Reporting, Stock, Settings, Help, Sign Out, and Platform Updates. The main content area is titled 'Digital Deals' and features a 'Send Deal' button in the top right. Below the title is a progress bar with five steps: 'Select Vehicle' (checked), 'Pricing' (checked), 'Select Quotes' (checked), 'Select Customer' (checked), and 'Confirm and Send' (checked). The 'Select Vehicle' step is active, showing a form with the following fields: Condition (dropdown menu set to 'Used'), Class (dropdown menu set to 'Car'), Registration Number (text input with a 'Lookup' button), Registration Date (DD / MM / YYYY format), Make (dropdown menu set to 'Please Select'), Model (dropdown menu set to 'Please Select'), Derivative (dropdown menu set to 'Please Select'), VIN (text input), and Mileage (text input). A large green circle with the number '4.' is overlaid on the right side of the form.

5. Part Exchange Valuation

Include a Part Exchange Valuation as part of the finance application process.

Part Exchange Valuation allows for a consumer to part exchange their current vehicle when buying their next one and include it in their finance application.



AcmeMotors My Account

Get started **Part exchange** Add ons Delivery/collection Payment method Complete!



2020 Land Rover Range Rover Sport
2.0 P400e HSE Dynamic Sdr
12000 miles • Petrol • Automatic
Cash price **£89,180.00**

Part exchange

2016 MERCEDES-BENZ GLA-CLASS
2.0 GLA 250 4MATIC AMG LINE PREMIUM [Edit](#)

RF16 RNX

Condition	Excellent
No. of keys	2
Full service history	Yes
Previous owners	1
Estimated Value	£ 18,000

Subtotal **£ 74,180**

Your instant part exchange estimated valuation:

2016 MERCEDES-BENZ GLA-CLASS **RF16 RNX** 20,000 miles
[Edit part exchange](#)

Based on the information you've provided your vehicle could be traded in for:

£18,000.00 Estimated part exchange valuation ⓘ
[Think your vehicle could be worth more?](#)

Vehicle condition

Poor OK **Excellent**

Do you have any outstanding finance on this vehicle? ⓘ

£ 3,000

Total deposit calculated
£ 15,000

5.

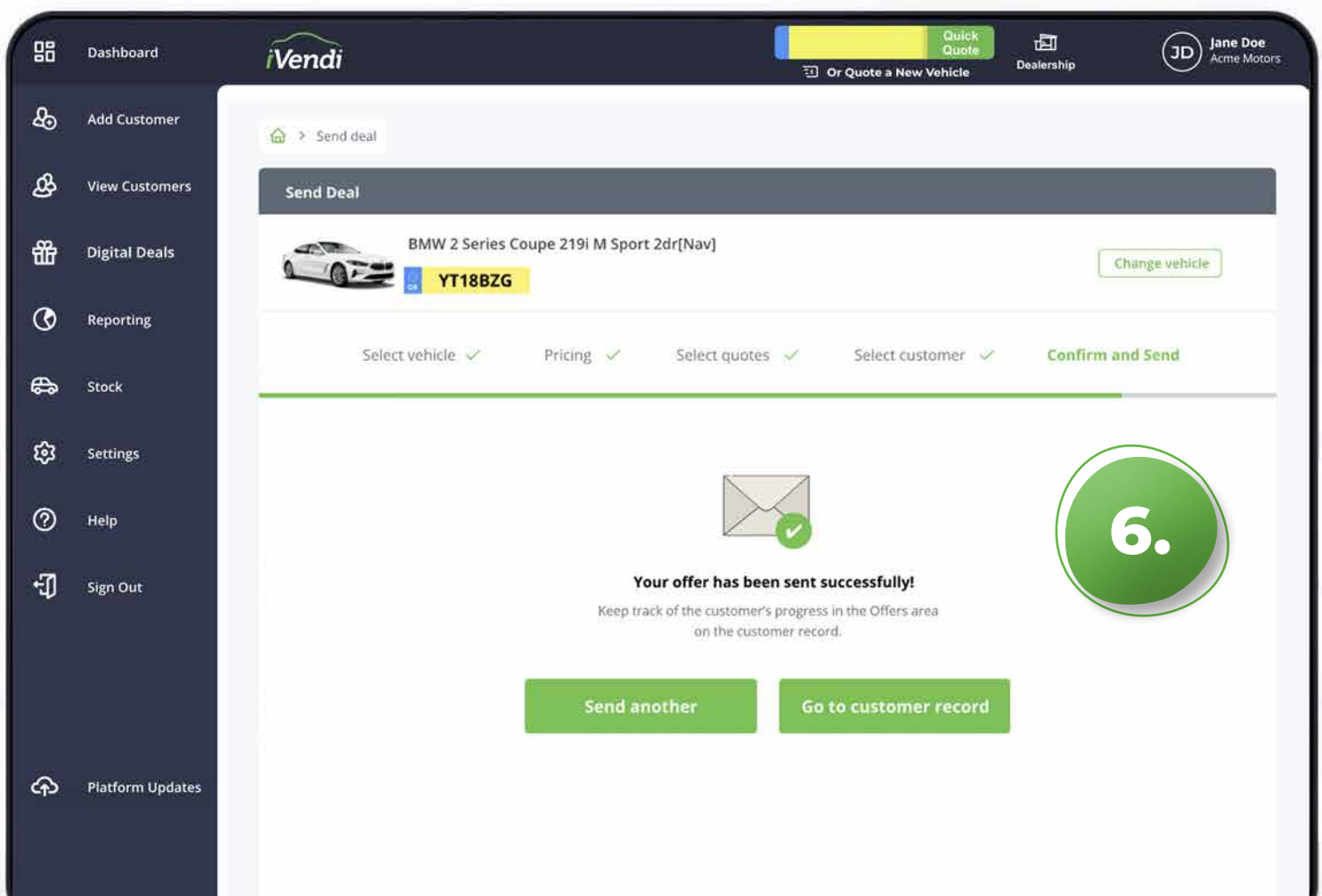
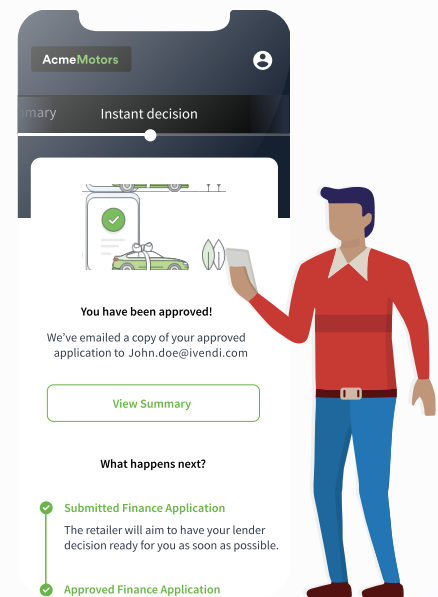
6. Customer Self-Service

View each personalised deal, track customer engagement and allow buyers to apply and buy remotely.



Whether the online purchase starts as an Online Order or as a Digital Deal, iVendi Transact features an interactive quoting tool that enables online negotiation between you and your customers while managing all the complexities of the sales process.

The self-service customer experience allows the buyer to amend quotes and complete key parts of the transaction in the comfort of their own home.



7. Customer Product Information

Transact includes a series of videos explaining the different types of finance products available and how each work.

Understanding your finance product

● ● ● ● ● ●

Please review the information below about the product you've selected. Do you feel you have a good understanding of the product?

7.



Learn more about PCP

No

Yes

Product Explanation

Personal Contract Purchase has been selected, we recommend viewing the product video for further information on this finance product.

Personal Contract Purchase is ideal if you

- Want the choice to purchase a more expensive vehicle with a lower monthly payment than a traditional hire purchase agreement.
- Like to change your vehicle frequently and drive the latest models.
- Want to budget and stick to a fixed monthly amount, as your repayments will be fixed for the term of your agreement.
- Want a guaranteed future value for your vehicle at the end of the agreement.
- Are looking for a new or used vehicle, as the product is applicable to both.
- Think you may want to settle your agreement early and part exchange the vehicle for a newer model.

Things you need to know

- A significant proportion of the credit is deferred to the end of the agreement, so you should budget for this if you want to own the vehicle.
- You set your expected annual mileage and this affects your monthly repayments and also the guaranteed future value. If you go over the expected mileage then excess charges will apply.
- Additional charges will also apply if you hand back the vehicle in a poor condition.
- You cannot sell or give the vehicle away until you have made all repayments under the agreement.
- Your vehicle is at risk of repossession if you do not make the contractual repayments.

8. Consumer Hub

The Consumer Hub is a secure transaction portal where consumers can manage and progress their Digital Deals, request a Part Exchange Valuation, purchase added extras, and arrange the delivery or collection of the vehicle.

Create your secure account with **NewVehicle.com**

Apply for your motor finance online in minutes, and keep your sensitive personal data secure.

8.

Sign Up

Email Address

Password

Min, 8 characters, 1 uppercase letter and 1 number

Confirm Password

By signing up:

☐ I agree that I understand how my data will be used as defined in the [New Vehicle Privacy Policy](#).

Sign up and continue

Login

How is my personal data used?

- ✓ We (NewVehicle.com) provide our services for Acme Motors to help make your vehicle purchase a little easier.
- ✓ We will not share your data with anyone other than the companies needed to process your vehicle purchase or finance eligibility request.
- ✓ Acme Motors will use your contact details to get in touch with you regarding finance applications and eligibility checks you complete.
- ✓ When you apply for finance the lender will use your details to assess your affordability and process your application.

ISO 27001 CERTIFIED

CYBER ESSENTIALS

ISO 9001 CERTIFIED

Built on a foundation of security & compliance, the Consumer Hub provides a fully transparent audit trail which protects consumers and retailers against potential compliance infractions.



TRANSACT

For further information, contact the iVendi team

iVendi Ltd | Llys Eirias | Colwyn Bay

0330 229 0028 | tellmemore@ivendi.com

ivendi.com

ENGAGE • CONVERT • TRANSACT